

# Electronic Security

www.netversant.com

## Industry-leading Solutions, Superior Service

*As a leading electronic security systems integrator, NetVersant offers superior turnkey capabilities and provides customized comprehensive solutions for single- and multi-location customers across the United States. From planning and design, to installation and commissioning, to project management and post-sales support, our exceptional team stands ready to assist your team.*

### Professional Services

**Needs and Vulnerability Analysis** To meet the demanding and often mission critical performance requirements placed on electronic security deployments, NetVersant performs an extensive and comprehensive needs and vulnerability analysis. With certifications such as CPP, MCSE, CCNA and CCIE, our professional staff possesses not only the skills required to perform holistic needs analyses, but also offers innovative, cost-effective solutions that help our customers leverage technology.

**Design and Implementation** State-of-the-art results are driven by NetVersant's expertise in systems design and technical implementation executed by the most highly trained professionals and technicians in the industry.

**Return on Investment Calculations** NetVersant's ROI analyses often serve as the basis for customers' buying decisions, particularly on enterprise-wide initiatives that involve solutions that increase ROI. Because we understand both the organizational and technological aspects of security, NetVersant is able to address ROI relative to operating costs in addition to technology upgrades.

**Premier Service** NetVersant has created a unique "NetVersant Experience" based on how we act and interact. We recognize that you — our valued customers — have high expectations, and we strive to provide consistent superior service.

### superior service capabilities

- ✓ Access control, including card access, smart card applications and biometrics
- ✓ Alarm monitoring/intrusion detection
- ✓ Intercom communications
- ✓ RFID/asset tracking
- ✓ Video analytics
- ✓ Wireless architecture design that complements and optimizes electronic security solutions
- ✓ IP-based solutions

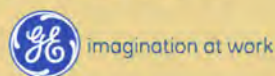
### we are convergence

*In the ever-converging world of video, voice and data, NetVersant offers multiple service lines to provide total communications solutions.*

- Electronic Security Solutions
- IT Infrastructure Solutions
- VoIP/Telephony Solutions

### Vendor partners

**SONY**

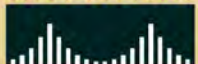


**LENEL** Lenel Systems International, Inc.



**SYSTIMAX**  
SOLUTIONS

**CISCO SYSTEMS**



**BOSCH**



**Honeywell**

## System Design, Network Integration and Installation

### Access Control, Alarm Monitoring, Intrusion Detection

Enterprise solutions, biometric capabilities, proximity and smart card technology, visitor management systems, credentialing

### Video Surveillance

Analog, digital and high-definition surveillance solutions, network video management systems, IP camera deployment and network optimization

### Intercom Communications

Analog and digital intercom solutions, intercom over IP (VoIP), emergency assistance and nurse call systems

### RFID/Asset Tracking

Active and passive tag technologies, physical security and supply chain monitoring, automatic vehicle identification

### Video Analytics

Intelligent video analysis, maritime, port and border security, facility perimeter monitoring, real-time threat tracking, video forensics

## fast facts

## Informed Decision Making DIFFERENTIATING ATTRIBUTES

NetVersant has an extensive implementation experience in a wide range of industries:

- Manufacturing
- Healthcare
- Distribution
- Aviation
- Education
- Fortune 500
- Retail
- Financial
- Federal, State and Local Government

- ✓ NetVersant's experience and depth of knowledge, enhanced by our solution perspective and relationships with the leading manufacturers of electronic security equipment, uniquely positions us to consult, design, install and maintain best-in-class solutions.
- ✓ We are always on the alert for technologies that allow both improved convergence of existing standalone systems and support for emerging technologies.
- ✓ NetVersant employs the industry's most talented people and we are proud to maintain a staff of industry-certified system engineers and field engineers across the United States.
- ✓ Utilizing the best tools and the most highly trained talent in the industry, NetVersant delivers local, regional and national electronic security and converging IT solutions.
- ✓ NetVersant's extensive nationwide footprint positions our expertise in your markets.
- ✓ NetVersant selects world-class products lines to create converging solutions designed by our ESS management team and national engineering/estimating group.

## customer support centers

### ARIZONA

Phoenix

### CALIFORNIA

Los Angeles/Orange County  
Mountain View  
Sacramento  
San Diego  
San Francisco  
San Jose

### COLORADO

Denver

### GEORGIA

Atlanta

### IDAHO

Boise

### MARYLAND

Baltimore

### MASSACHUSETTS

Boston

### MINNESOTA

Minneapolis/St. Paul

### NEVADA

Las Vegas  
Reno

### NEW MEXICO

Albuquerque

### NEW YORK

New York

### OREGON

Portland

### PENNSYLVANIA

Philadelphia

### TEXAS

Austin  
Dallas  
Houston  
Weslaco

### VIRGINIA

Chantilly  
Richmond

### WASHINGTON

Bellingham  
Olympia  
Seattle  
Spokane

## Contact

NetVersant today  
for converging  
industry-leading  
electronic security  
solutions.