

**FOR IMMEDIATE RELEASE**

Contact: Scott Fordham  
President & CEO  
NetVersant Solutions  
713.403.3802  
sfordham@netversant.com

## Ken Francis Joins NetVersant as Vice President – Enterprise Sales & Marketing

HOUSTON, TEXAS, April 3, 2006 — NetVersant Solutions today announced that Ken Francis has joined NetVersant National, its national account operations and administration center, as vice president – enterprise sales and marketing. Scott L. Fordham, president & chief executive officer, made the announcement.

In his management role with NetVersant National, the company's largest operating subsidiary, Francis will lead NetVersant National's sales team, as well as spearhead strategic customer business development initiatives.

Francis brings to NetVersant 15 years of sales and management experience in the telecommunications industry. Prior to joining NetVersant, Francis was associated most recently with AMAG Technology, a Group 4 Technology Company, as vice president sales and marketing – Americas. During his five-year tenure, he tactically led the sales team to double-digit annual sales growth of AMAG's security managements solutions — access, video, credentialing and biometric technologies. He was also associated for eleven years with ADT Security Services, a TYCO International company, serving in an extensive range of sales and management capacities. In his last position as general manager, Francis was charged with the comprehensive leadership of ADT's Maryland business, a high-growth market in the commercial and federal government sectors.

“Ken's impressive track record as a strategic, proactive sales leader has established him as a respected, growth-oriented executive in the security industry,” said Fordham. “His significant industry experience in complex roles is an ideal fit with NetVersant National as we continue to lead the IT industry with our comprehensive and integrated converging solutions.”

— continued —

“In addition to an impressive career history, Ken has a proven leadership capability that will benefit our national sales initiatives,” added Rob Macchi, NetVersant’s executive vice president – sales and business development. “We are excited to leverage his team-building and leadership skills in our dynamic organization.”

Francis graduated from Florida State University with a bachelor of science and American University with a master of business administration.

# # #

### **About NetVersant Solutions**

In the rapidly evolving world of convergence, NetVersant offers multiple, complementary service platforms to provide total communications solutions: telephony/VoIP , electronic security, IT infrastructure and wireless/mobility. From planning and design, to installation and implementation, to certification and ongoing operational integrity, NetVersant deploys innovative solutions that operate at maximum efficiency and reliability. To learn more about NetVersant, visit <http://www.netversant.com>.