



The strategic relationship between NetVersant, the nation's premier provider of comprehensive and integrated inside-the-facility network infrastructure solutions, and Anixter, the largest global distributor and logistics services provider of wire, cable and connectors for use in data, voice, video, electrical and electronic applications, positions these leading companies to provide best-in-class communications solutions.

The NetVersant/Anixter relationship offers one-of-a-kind opportunities for customers who recognize the value of this solid partnership:

- ✓ the time-proven histories of these industry leaders,
- ✓ the experience of working together on single-site projects and multi-location national accounts,
- ✓ superior talent,
- ✓ complementary product platforms,
- ✓ second-to-none credentials,
- ✓ logistics savvy, and
- ✓ unmatched purchasing power.

PARTNER WITH THE BEST

Whether you're a large company with multiple sites across the country or a small single-site business, NetVersant and Anixter can collectively address and handle any cabling and networking project by drawing upon the extensive product platforms offered by Anixter:

- copper, fiber optic and wireless data cabling systems and components
- electrical and electronic wire and cable
- CCTV security surveillance systems, cameras, recording devices, monitors and access control equipment
 - *NetVersant is Anixter's only National Certified CCTP Installer*
- outside plant hardware and apparatus
- customer premises voice products
- central office products
- racks, cabinets and cabling support systems

REDEFINING DISTRIBUTION

Anixter is redefining distribution by constantly expanding its product offerings, technical expertise, logistics services and inventory systems.

The company leverages its one-of-a-kind Global Distribution Network with key components that provide cost-effective solutions to customers where, when and how they need them:

- Product & Technical Expertise
- Integrated Supply and Logistics Services
- Business-to-Business Electronic Systems

Redefining distribution.SM

ANIXTER[®]

WORLD-CLASS INVENTORY

Anixter's \$500 million inventory encompasses 92,000 products in 100 warehouses across 40 countries. A constantly growing base of customers is served by tenured sales professionals who process 7,000 orders daily from 175 sales and service offices.

WIRE • CABLE • CONNECTORS • LOGISTICS

FAST FACTS

ABOUT ANIXTER INC.

www.anixter.com

Anixter offers an extensive range of integrated supply and logistics services:

- sourcing and inventory management programs
- special kitting, packaging and deployment services
- customized cable cutting, bundling, marking and reeling
- EDI, Internet and business-to-business system integration
- complete documentation and transportation services
- comprehensive technical assistance
- major account coordination
- financial services

Anixter offers the following custom services:

- web-based visibility systems
- custom reporting capabilities
- web-based order entry, order tracking and proof of delivery
- real-time pricing and inventory
- invoice visibility
- list management and download capabilities
- custom catalogs with ordering capabilities
- order and shipment confirmation e-mails
- on-line order placement
- multilingual/multicurrency capabilities

ABOUT NETVERSANT SOLUTIONS

www.netversant.com

- NetVersant offers a one-of-a-kind customer opportunity with Anixter: One point of contact for custom turnkey solutions.
- As the leading national provider of comprehensive and integrated network infrastructure solutions, NetVersant provides a complete range of voice, video and data communications services: Local and wide area network infrastructure, electronic security systems, wireless network installations and high-end telephony systems and applications.
- From planning and design, to installation and implementation, to certification and ongoing operational integrity, NetVersant develops innovative solutions that draw upon Anixter's distribution and logistics capabilities, ensuring a cost-effective, high-performance solution installed to exact specifications.

In the ever-converging world of voice and data, NetVersant offers multiple service lines to provide total communications solutions:

- **Network Infrastructure**
- **Electronic Security Systems**
- **Wireless Network Installations**
- **Voice Technologies**

Under NetVersant's Assurance Process, customers are offered a full range of services within each of NetVersant's core solutions, from business analysis to planning and design, implementation, maintenance and support.

NetVersant offers the key factors on your decision-making checklist:

- ✓ national coverage
- ✓ greater control
- ✓ efficiency
- ✓ reliability
- ✓ accuracy
- ✓ simplicity
- ✓ consistency
- ✓ uniformity